



DSG Bag Drop is pleased with successful Self-Service Bag Drop installations in Toronto Pearson International Terminal 3.

Overview

Customer:
GTAA

Country:
Canada

In 2012 GTAA set up a 5 year plan for a modernization of Terminal 3 at Toronto Pearson Airport.

One of the things that was being implemented was a new Security In Advance Transborder Area due to a request from The United States Of Americas Government. Toronto is the biggest Trans Border airport in Canada.

On the long list of things to modernize at Terminal 3, with for instance new gate areas, a big bullet point was to streamline the check in area and to minimize the time being used on standing in queues. This is where the SSB Bag Drop system enters the picture.



About GTAA:

Greater Toronto Airports Authority

On December 2, 1996, the GTAA assumed management, operation and maintenance of Toronto Pearson – Canada's largest and busiest airport – from Transport Canada. Since then, GTAA made some vast improvements, including the addition of a state-of-the-art baggage system, a world class de-icing facility, and many other new airport innovations. And we've only just begun.

Our Corporate Vision: To be the best airport in the world. Making a difference, Connecting the world.

Background:

DSG systems is the world leader in self-service bagdrop solutions and delivers self-service bagdrop equipment to all major airports in Scandinavia, as well as to European hubs such as Berlin, Barcelona, Madrid and Bergamo. Recently the company signed a frame agreement with Toronto Pearson International Airport.

Reliable partner:

Eksekver IVS is a general contractor for the DSG Bag Drop projects. Vanderlande Industries plans, builds and maintains baggage handling systems for airports and is therefore responsible for providing the hardware components and interfaces. Marcus Pedersen, being an additional partner, is also engaged in designing and producing DSG AIR.GO units.



Because of Jan Poulsens long history of experience with the Canadian and American market, DSG thought he would be a good match for the position of Sales Manager and therefore he participated in the dialog with the customer right from the beginning. He got the deal with GTAA and was from then on also appointed as project leader on behalf of DSG. Torben Larsen took on the job as DCS-manager. He was in charge of the contact with the different airlines and also commissioning of AIR.GO units on site Toronto.

Vanderlande has in this case worked in partnership with DSG. Vanderlande as the main contractor and DSG as the subcontractor. Vanderlande has with project leader Yoan Soucemarinadin in front been delivering BHS (Baggage Handling System), whereas DSG's job has been to deliver SSBs (Self Service Bag Drop). Vanderlande and DSG will because of the successful partnership try and win contracts together.

No muss- no fuss: Project manager of the Security In Advance Project Marcus Boyle says that it has been a great pleasure working with DSG. He calls them an excellent supplier who delivers on time. "They solved the problems before they became issues" he says. As Marcus Boyle tells, normally when you start something new and especially in the area of technology, then it will cause a lot of delays and problems – but this almost did not happen. In fact it was impressive how quickly everything got done considering the differences between Europe and North America, he said. According to Marcus the AIR.GO units are aesthetically pleasing and they address the needs of GTAA. Marcus Boyle would highly recommend anyone to work with DSG in the future.



EKSEKVER IVS Export Sales and Project Execution * Houlkærshøj 10 * 8800 Viborg
Tel: (+45) 314 329 00 * eksekver-eksport@eksekver.com * CVR-nr 35835687